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# IN THE UNITED STATES DISTRICT COURT DISTRICT OF UTAH

PURA SCENTS, INC., a Delaware corporation,	COMPLAINT AND JURY DEMAND
Plaintiff, v.	Case No.
ATMOS FRAGRANCE, INC., a Delaware corporation, KRISTEN KNIGHT, an individual,	The Honorable
Defendants.	

Plaintiff Pura Scents, Inc. ("Pura") complains, petitions, and alleges against defendants

Atmos Fragrance, Inc. ("Atmos") and Kristen Knight ("Knight") (collectively, "Defendants") as follows:

# **INTRODUCTION**

- 1. Pura is an innovator that has transformed the way consumers experience scent in their homes. Since its founding, Pura has dedicated itself to developing revolutionary products that merge fragrance with smart home technology.
- 2. Among Pura's achievements was the first app-controlled fragrance diffuser (the "Pura Diffuser"), which allows users to adjust fragrance types and intensity levels from their smart devices. With this and other products, Pura has set itself apart from competitors and become a pioneer in the smart fragrance industry.
- 3. Since its founding in 2014, Pura has also established relationships with potential investors and strategic partners to accelerate its growth and bring its vision to fruition. As is customary, Pura shared certain confidential and proprietary information with these trusted parties under commitments and assurances that the partners would keep the information confidential.
- 4. Among those parties were Tyson Andrus, Jeremy Andrus, and Aaron Derose (the "Investor Individuals"), who were given access to Pura's sensitive business plans and strategies, technological innovations, and proprietary product designs through their involvement or employment with Pura's investors. These investors agreed to keep this information confidential and to cause their employees and consultants to keep it confidential as well.
- 5. Another of these parties was Kristen Knight. Ms. Knight was an independent contractor and consultant of Pura. Like the Investor Individuals, she had access to some of Pura's most sensitive proprietary information and agreed to keep that information confidential.

- 6. But these individuals did not uphold their obligations and commitments to Pura. Instead, they exploited the confidential information they obtained from Pura to launch a competing company, Atmos.
- 7. Founded in 2022, Atmos recently introduced a product line that includes a smart fragrance diffuser, fragrance vials, and a mobile application ("app") that are nearly identical to Pura's products. Based on publicly available information and a careful review, Atmos's products unlawfully incorporate Pura's patented technology. Further, on information and belief, Atmos has misappropriated its confidential and trade secrets information and is using it to harm Pura's competitive advantage. In other words, rather than invest the necessary time and money to bring a product to market and build a brand over many years (like Pura did), Atmos decided to copy Pura and shortcut its way into the market.
- 8. Pura gave Atmos notice of its unlawful conduct and infringement of Pura's intellectual property. Atmos disregarded that notice and continued to use Pura's patented technology and confidential and trade secrets information. These actions are causing irreparable harm to Pura's business, reputation, and competitive position in the market. Thus, Pura had no choice but to seek relief from the legal system to protect its interests.

# THE PARTIES, JURISDICTION, AND VENUE

- 9. Plaintiff Pura Scents, Inc. is a Delaware corporation with its principal place of business in Pleasant Grove, Utah.
- 10. Defendant Atmos Fragrance, Inc. is a Delaware corporation, with its principal place of business in Salt Lake City, Utah.

- 11. Defendant Kristen Knight is an individual who, on information and belief, resides in Utah County, Utah.
- 12. The Court has subject matter jurisdiction over this dispute pursuant to 28 U.S.C. § 1338(a), as this action arises under federal statutes relating to patents. Additionally, the Court has jurisdiction pursuant to 28 U.S.C. § 1331 because Defendants' actions violate the Defend Trade Secrets Act ("DTSA"), 18 U.S.C. § 1836. The Court has supplemental jurisdiction over Pura's state law claims pursuant to 28 U.S.C. § 1367 because the claims are integrally related to Pura's federal claims and stem from a common nucleus of operative facts. Resolving all claims in one forum promotes judicial efficiency and economy.
- 13. This Court has personal jurisdiction over Defendants because they are domiciled in Utah.
- 14. This Court also has personal jurisdiction over Defendants pursuant to Utah Code § 78B-3-205 because Defendants have transacted business and caused injury within the State of Utah. Defendants transact substantial business with entities and individuals in Utah by, among other things, committing acts of patent infringement and misappropriating Pura's trade secrets through their import, manufacture, distribution, or sale of products in Utah. This dispute arises from Defendants' contacts with this District, and Defendants have purposefully availed themselves of the Utah forum. Thus, requiring them to litigate this matter in this Court does not offend traditional notions of fair play and substantial justice and complies with the Due Process Clause of the United States Constitution.
- 15. Venue is proper in this Court under 28 U.S.C. § 1391(b)(2) because a substantial portion of the events giving rise to Pura's claims occurred in this District. Venue is also proper

under 28 U.S.C. § 1400 because Atmos has committed acts of patent infringement in this District, and Atmos has its principal place of business in this District.

## **GENERAL ALLEGATIONS**

## **Pura's Business**

- 16. Richie Stapler and Bruno Lima founded Pura in 2014. Since then, Pura has become a market leader and revolutionary in the fragrance industry.
- 17. Over the past decade, Pura has invested countless hours and millions of dollars to develop innovative products that combine fragrance with smart home technology. Among its groundbreaking products is the world's first app-controlled fragrance diffuser (i.e., the Pura Diffuser), which allows users to adjust fragrance types, intensity levels, and schedules from their smart devices.
- 18. Pura also developed functional fragrance vials for use in the Pura Diffuser. The fragrances consist of Pura's own unique scents and those of Pura's partners, such as Capri Blue, Anthropologie, and Studio McGee.
- 19. Pura collaborates with these partners—top perfumers and luxury fragrance brands around the world—to offer consumers a unique fragrance experience for their homes and cars.

  Consumers can purchase Pura's products from Pura's website (or the websites of Pura's partners) and select retailers around the country. They can also sign up for fragrance subscriptions and receive their favorite scents at regular intervals.
- 20. To maintain its competitive edge and position as a market leader, Pura has established a robust portfolio of patents and several trade secrets. These patents and trade secrets are the result of years of research, development, and substantial financial investment.

21. Pura's success is built, in part, on its commitment to protecting its trade secrets and confidential business information. To this end, Pura enters confidentiality agreements with parties, including independent contractors, who have access to Pura's confidential and other proprietary information.

# Pura and Ms. Knight Enter an Independent Contractor Agreement

- 22. On April 14, 2021, Pura and Ms. Knight entered into an Independent Contractor Agreement (the "Knight Agreement").
- 23. Ms. Knight's responsibilities as an independent contractor included managing Pura's Ambassador Program. In that role, Ms. Knight had access to much of Pura's confidential business and trade secrets information, including business strategies, product development plans, marketing initiatives, and customer and ambassador information.
  - 24. The Knight Agreement defined "Confidential Information" as:

[A]ny nonpublic information that relates to the actual or anticipated business, research, or development of Company and any proprietary information, trade secrets, and knowhow of Company that is disclosed to Contractor by Company, directly or indirectly, in writing, orally, or by inspection or observation of tangible items. Confidential Information includes, but is not limited to, research, product plans, products, services, customers lists, development plans, inventions, processes, formulas, technology, designs, drawings, marketing finances, and other business information, including the existence and terms of this Agreement.

- 25. The Knight Agreement prohibited Ms. Knight from disclosing or using Pura's Confidential Information "during and after the term" of the Knight Agreement for "any purpose other than the performance of Services" on Pura's behalf.
- 26. The Knight Agreement also obligated Ms. Knight to take all reasonable precautions to prevent the unauthorized disclosure of Confidential Information.

# Ms. Knight Gains Access to Pura's Confidential and Trade Secret Information

- 27. Pura's Ambassador Program operated in connection with Pura's marketing team.
- 28. Ambassadors were generally Pura customers or fans that applied and signed up to act as small-scale influencers. As part of the program, the ambassadors would receive free or discounted products from Pura and then post and promote those products on their social media platforms. The ambassadors would also receive commission codes to share on their platforms that would allow them to receive commissions when consumers used the codes and purchased products from Pura.
- 29. The Ambassador Program ran from 2019 to 2023, and Pura intends to restart the program (or one like it) soon.
- 30. During her engagement with Pura, Ms. Knight worked closely with Pura's employees to develop and refine the Ambassador Program. Her work included finding new ambassadors, creating incentives, and running campaigns for the program.
- 31. Ms. Knight's work required significant access to Pura's confidential and trade secrets information, including but not limited to Pura's Shopify platform and Ambassador Program database.
- 32. During her engagement, Ms. Knight also had access to Pura's Shopify platform, which includes information regarding Pura's confidential sales and financial data, customer purchase histories and demographics, marketing performance analytics, and purchasing trends.
- 33. Ms. Knight also had access to Pura's Ambassador Program database. This database included valuable information regarding the program, including a compiled list of the ambassadors that have worked with Pura and information regarding Pura's marketing strategies.

The database reflects significant investments in relationship building, incentive design, and campaign management, allowing Pura to maintain brand loyalty and visibility in the smart fragrance industry.

34. On information and belief, despite her contractual obligations, Ms. Knight later disclosed and used this information to aid in the development of Atmos's competing products, business operations, and strategy.

# **The Investor Individuals Explore Investing in Pura**

- 35. Both Kickstart and Tamarak have long-standing relationships with Pura and are considered "major investors" in the company. Pura's Amended and Restated Investors' Rights Agreement (the "Investors' Rights Agreement") defines "major investors" as investors holding a certain number of the company's shares. The Investors' Rights Agreement, which governs the rights and responsibilities of Pura's investors, contains strict confidentiality provisions prohibiting the disclosure or misuse of Pura's confidential information.
- 36. For example, under Section 3.4 of the Investors' Rights Agreement, Pura's investors are bound by confidentiality obligations to protect Pura's sensitive business information. This section provides that investors and their representatives shall "not disclose, divulge, or use for any purpose (other than to monitor its investment in the Company) any confidential information obtained from the Company pursuant to the terms of this Agreement." It also explicitly prohibits the disclosure of confidential information to third parties, including competitors, except in limited circumstances, such as disclosures required by law or to attorneys, accountants, or other professionals helping with the investor's investment.

- 37. The confidentiality obligations in Section 3.4 highlight the importance Pura placed on ensuring that its proprietary information remained secure. Among other things, the obligations help prevent Pura's confidential and proprietary information from falling into the hands of Pura's competitors and being used to harm Pura's interests. These safeguards are critical to Pura's ability to build trust with its investors, while maintaining its position in the marketplace.
- 38. The Investors' Rights Agreement also requires investors to inform any permitted recipients of confidential information, such as affiliates or prospective purchasers, that the information is confidential and to require such recipients to maintain the information's confidentiality. By mandating that investors impose equivalent obligations on their affiliates, the agreement reinforced Pura's right to control how the investors used and shared the company's sensitive information.
- 39. The Investors' Rights Agreement affords Major Investors greater access to Pura's confidential information than regular investors. Kickstart also holds a board seat on Pura's Board of Directors, giving its representative on the board access to Pura's sensitive board materials. These materials contain some of Pura's most valuable confidential and proprietary information, such as marketing strategies, competitive analyses, licensing arrangements, future product development plans, and detailed financial projections.
- 40. Mr. J. Andrus was an investor in Kickstart, and Mr. T. Andrus was a member of Kickstart's Investor Committee. On information and belief, members of Kickstart's Investor Committee evaluate and monitor Kickstart's investments and have access to sensitive information about the companies in which Kickstart invests.

- 41. Mr. Derose was a partner at Tamarak Capital, Pura's other Major Investor.
- 42. By virtue of their relationships and positions at Kickstart and Tamarak, the Investor Individuals had access to the confidential and proprietary information that Pura shared with its investors. They knew this information was confidential and critical to Pura's success in the marketplace, and that they had an obligation (flowing from, among other things, the Investors' Rights Agreement) to refrain from disclosing the information, especially to Pura's competitors.
- 43. On information and belief, the Investor Individuals accessed Pura's confidential and trade secrets information through their involvement with Pura's investors and eventually disclosed it to and used it to help Atmos establish business operations and develop products in competition with Pura.

#### The Investor Individuals and Ms. Knight Launch Atmos

- 44. Despite their obligations to Pura, the Investor Individuals and Ms. Knight eventually teamed up to form a new company to compete with Pura. The company, Atmos, entered the market and began selling its products in the fall of 2024.
- 45. Pura understands that Ms. Knight and Mr. T. Andrus are co-founders of Atmos, while Mr. J. Andrus and Mr. Derose provided financial backing for the company.
- 46. Atmos offers products—including a multi-slot diffuser, fragrance vials, and an app—that are virtual copycats of Pura's patented products. These products contain features like adjacent vial bays, heating elements for fragrance intensity control, and app-based customization of scent profiles, all of which read on Pura's patents.

- 47. Further, on information and belief, in violation of their obligations to Pura, the Investor Individuals and Ms. Knight disclosed, to Atmos, Pura's confidential or trade secrets information, including information regarding Pura's product designs and development plans, market strategies, business operations, and customers and ambassadors. Indeed, Atmos's rapid product development and market entry relied heavily on this information and would not have been possible without it.
- 48. In addition to infringing Pura's intellectual property, Atmos has also sought to poach Pura's employees. Just recently, Ms. Knight, acting on behalf of Atmos, contacted Hope Freeman, a key member of Pura's fragrance development team, to recruit her to Atmos. Ms. Freeman's expertise in hedonics testing is critical to Pura's success, and Atmos's efforts to lure her away are part of an ongoing concerted strategy to benefit from Pura's decades of research and innovation, harm Pura, and weaken its competitive position.

#### **Pura's Patents**

- 49. Atmos's products infringe on several of Pura's patents.
- 50. United States Patent No. 10,967,091 (the "'091 Patent"), entitled Scent Dispensation, was duly and legally issued on April 6, 2021, by the United States Patent and Trademark Office ("USPTO"). Attached as Exhibit A is a true and correct copy of the '091 Patent.
- 51. The '091 patent is generally directed to a unique fragrance dispensing apparatus. The '091 Patent describes, among other things, a device designed to dispense solutions. The device may include spaces that hold vials of fragrance. The device also includes a heating

element. The device can wirelessly connect to a management server to receive control settings. A controller may dispense fragrance based in part on such settings.

- 52. The inventions described by the '091 Patent are a significant improvement over the prior art technology, presenting a new apparatus for dispensing fragrance through remote wireless control, including data and room attribute information. Prior art technology did not and does not teach such improvements. The inventions of the '091 patent describe non-conventional advancements over prior art scent diffusion technology.
- 53. Pura is the owner of the entire right, title, and interest in the '091 Patent. Pura holds the exclusive right to sublicense, make, use, develop, sell, offer to sell, and import products covered by the claims of the '091 Patent. Pura also holds the right to assert, defend, and enforce the '091 Patent.
- 54. United States Patent No. 11,213,601 (the "'601 Patent"), entitled Fragrance Intensity Control Mechanism with PID Control, was duly and legally issued on January 4, 2022, by the USPTO. Attached as Exhibit B is a true and correct copy of the '601 Patent.
- 55. The '601 Patent is generally directed to a unique fragrance dispensing apparatus. The '601 Patent describes, among other things, a fragrance intensity control device that may include vial bays that hold and retain vials containing a fragrance solution. The device includes a heating element near the vial bays that is controlled by a controller. Based on settings—which as an example may be configured by a user— the controller may adjust the heating element to control the release of fragrance.
- 56. The inventions described by the '601 Patent represent an improvement over prior art scent diffusion. As an example, the prior art lacks teachings regarding temperature regulation

of specific heating elements at given temperatures. Such inventions represent non-conventional solutions to prior art problems.

57. Pura is the owner of the entire right, title, and interest in the '601 Patent. Pura holds the exclusive right to sublicense, make, use, develop, sell, offer to sell, and import products covered by the claims of the '601 Patent. Pura also holds the right to assert, defend, and enforce the '601 Patent.

# **Atmos Infringes Pura's Patents**

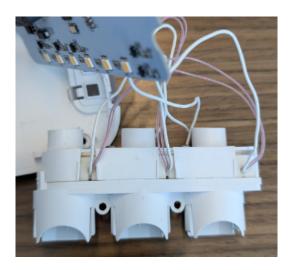
- Atmos sells and offers for sale products including diffusers, under the brand name Atmos Diffuser, fragrance vials used in conjunction with such diffusers, the Atmos smartphone app, and other technology employed by Atmos to provide the features described herein, such as cloud or backend platforms (collectively the "Accused Products"). Such products are available for sale on Atmos's website at <a href="https://atmosfragrance.com/">https://atmosfragrance.com/</a>.
- 59. Atmos has and continues to infringe the claims of the '091 Patent by making, using, importing, selling, and offering for sale in the United States at least the Accused Products, which embody or use the inventions claimed in the '091 Patent.
- 60. For example, the Accused Products include a diffuser with three holders for fragrance vials with flanges that retain each vial, wherein each vial can be removed and replaced as needed:<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> Screenshots included herein are from a sample Accused Product.





61. The Accused Products utilize heating elements to diffuse fragrance from the vials:

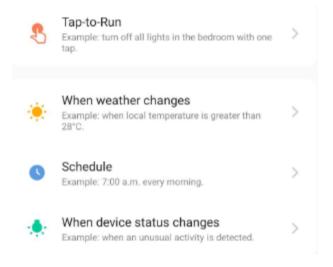


62. The Accused Products include an app that allows for users to control the release of fragrance at various intensities through the heating elements that correspond to the fragrance vial bays within the diffuser:

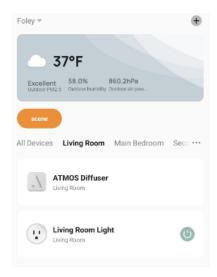


- 63. The Accused Products require a Wi-Fi connection to configure the device.

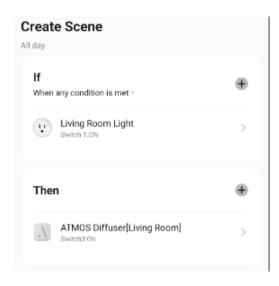
  Through the Wi-Fi connection, the app can be used to configure the Accused Products to release fragrance from user-selected fragrance vials.
- 64. The release of fragrance includes rule-based settings with several options of input triggers, including location, weather, room, devices associated with a room, and a set of diffusers associated with a room:



65. The app is configurable with other smart home devices, such as lights and electric outlets, that may be controlled by the app and associated with a particular room, such as "Living Room":



- 66. Users may configure the Accused Products to operate with other devices associated with the home and particular rooms.
- 67. As an example, a user may configure the Accused Products to stop diffusing one fragrance and begin diffusing a second fragrance based on changes in the weather.
- 68. As another example, a user may configure the Accused Products to release fragrance when a light in the same room is turned on:





- 69. Additionally, Atmos provides for third-party integrations with services like Google or Amazon, which further provides for automation based on various other devices configured in a user's home, such as lights, thermostats, and more.
- 70. On information and belief, Atmos has been and is inducing infringement of the '091 Patent by actively and knowingly inducing others to make, use, sell, offer for sale, or import the Accused Products that embody or use the inventions claimed in the '091 Patent. Specifically, Atmos encourages its users to use the Accused Products in an infringing manner including by setting schedules, scenes, and automation rules through the app that infringe the claims of the '091 Patent. On information and belief, Atmos does so despite knowing about its infringement of the '091 Patent or otherwise being willfully blind to such infringement.
- 71. As another example, the app provides instructions for integration with third-party software that provides further rules-based automation for releasing fragrances from one of the three fragrance slots included in the Accused products.
- 72. On information and belief, Atmos has been and is continuing to contributorily infringe the '091 Patent by selling or offering to sell the Accused Products, knowing them to be

especially made or especially adapted for practicing the invention of the '091 Patent and not a staple article or commodity of commerce suitable for substantial non-infringing use.

- 73. Atmos has been on notice of infringement since at least September 6, 2024.

  Despite being on notice of its infringement, Atmos has continued to infringe through the Accused Products. Atmos specifically advertises the use of the app for controlling the Accused Products and for customer interaction and use of the Accused Products. Without configuration through the app, the Accused Products have no substantial non-infringing use.
- 74. Atmos has infringed and continues to infringe the claims of the '601 Patent by making, using, importing, selling, and offering for sale in the United States at least the Accused Products that embody or use the inventions claimed in the '601 Patent.
- 75. For example, the Accused Products include a diffuser with multiple bays for fragrance vials that include heating elements for each bay:

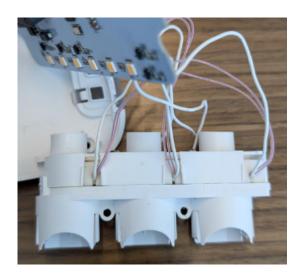




76. The app provides users with remote control over release of scents from the three vial bays at intensity levels of 1–5:

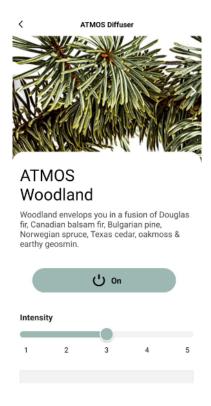


77. On information and belief, the heating elements include sensors that detect temperature and provide feedback to the heating element control:





78. The app provides for users to control the intensity of a fragrance, which on information and belief, is controlled by different temperatures from the heating element:





- 79. On information and belief, the Accused Products maintain different temperatures to release different intensities of fragrance. On information and belief, the Accused Products use data from the heating elements to maintain and control such temperatures for given fragrance intensities.
- 80. On information and belief, Atmos has been and is inducing infringement of the '601 Patent by actively and knowingly inducing others to make, use, sell, offer for sale, or import the Accused Products that embody or use the inventions claimed in the '601 Patent. Specifically, Atmos encourages its users to use the Accused Products in an infringing manner including by using the app to control fragrance intensity levels in the Accused Products in a manner that infringes the claims of the '601 Patent. On information and belief, Atmos does so despite knowing about its infringement of the '601 Patent or otherwise being willfully blind to such infringement.
- 81. On information and belief, Atmos has been and is continuing to contributorily infringe the '601 Patent by selling or offering to sell the Accused Products, knowing them to be especially made or especially adapted for practicing the invention of the '601 Patent and not a staple article or commodity of commerce suitable for substantial non-infringing use.
- 82. Atmos has been on notice of infringement since at least September 6, 2024.

  Despite being on notice of its infringement, Atmos has continued to infringe through the Accused Products. Atmos specifically advertises the use of the app in controlling the Accused Product and for customer interaction and use of the Accused Products. Without configuration through the app, the Accused Products have no substantial non-infringing use.

# Atmos Refuses to Stop Using Pura's Intellectual Property

- 83. On September 6, 2024, Pura sent a letter to Atmos. The letter informed Atmos of Pura's concerns that Atmos was infringing Pura's patents and misappropriating its confidential and trade secrets information.
- 84. The letter requested that Atmos immediately stop infringing Pura's patents, stop misappropriating Pura's confidential and trade secrets information, and confirm that it would not misuse Pura's intellectual property going forward. Atmos rejected Pura's requests.
- 85. Despite the letter (and notice that Atmos was infringing its patents), Atmos has continued to develop, market, prepare to sell, and sell products that infringe Pura's intellectual property and leverage confidential information obtained from the Investor Individuals and Ms. Knight to improperly compete with Pura.

### **Defendants' Misconduct Significantly Harms Pura**

- 86. Defendants' misconduct has caused Pura significant harm.
- 87. Defendants' infringement of its patents, misappropriation of its confidential and trade secrets information, and breach of contractual obligations has caused Pura to lose sales from would-be customers.
- 88. Defendants' misconduct also threatens Pura's market position and reputation, disrupts its operations, and undermines its significant investment in its proprietary technology and confidential business operations.
- 89. The harm to Pura is ongoing and causing increasingly significant and irreparable harm.
  - 90. If Defendants do not immediately cease their ongoing misconduct, Pura will be

irreparably harmed, including without limitation by: (1) the loss or harm to existing and prospective consumer relationships; (2) damage to Pura's hard-earned reputation and business goodwill; (3) loss of competitive advantage in the fragrance industry; and (4) dissemination, misappropriation, and use of Pura's confidential and trade secrets information.

## FIRST CLAIM FOR RELIEF

(Infringement of U.S. Patent No. 10,967,091 – Against Atmos)

- 91. Pura incorporates by reference the allegations set forth in the preceding paragraphs as though fully set forth herein.
- 92. Atmos has been and is infringing at least claim 1 of the '091 Patent by making, using, importing, selling, or offering for sale in the United States, or importing into the United States, including within this judicial district, the Accused Products in violation of 35 U.S.C. § 271(a).
- 93. Atmos has been and is inducing infringement of the '091 Patent by actively and knowingly inducing others to make, use, sell, offer for sale, or import the Accused Products that embody or use the invention claimed in the '091 Patent, in violation of 35 U.S.C. § 271(b).
- 94. Atmos has been and is contributing to the infringement of the '091 Patent by selling or offering to sell the Accused Products, knowing them to be especially made or especially adapted for practicing the invention of the '091 Patent and not a staple article or commodity of commerce suitable for substantial non-infringing use, in violation of 35 U.S.C. § 271(c).
- 95. Atmos has been and is infringing, contributing to the infringement of, and inducing the infringement of the '091 Patent by making, using, importing, selling, or offering for

sale in the United States, or importing into the United States, including within this judicial district, the Accused Products.

- 96. Atmos's infringement has been, and continues to be knowing, intentional, and willful. For example, despite being put on specific notice of the '091 Patent, Atmos has continued to infringe the '091 Patent. Further, as set forth more fully above, Atmos and its employees have copied Pura's product designs, notwithstanding Pura's intellectual property rights.
- 97. Atmos's infringement of the '091 Patent has caused and will continue to cause Pura damages for which Pura is entitled to compensation pursuant to 35 U.S.C. § 284, including lost profits but in no event less than a reasonable royalty.
- 98. Atmos's acts of infringement of the '091 Patent have caused and will continue to cause Pura immediate and irreparable harm unless such infringing activities are enjoined by this Court pursuant to 35 U.S.C. § 283. Pura has no adequate remedy at law.
- 99. This case is exceptional and, therefore, Pura is entitled to an award of attorney fees pursuant to 35 U.S.C. § 285.
- 100. Atmos's willful infringement justifies enhancement of any and all damages up to three times pursuant to 35 U.S.C. § 284.

#### SECOND CLAIM FOR RELIEF

(Infringement of U.S. Patent No. 11,213,601 – Against Atmos)

- 101. Pura incorporates by reference the allegations set forth in the preceding paragraphs as though fully set forth herein.
- 102. Atmos has been and is infringing at least claim 1 of the '601 Patent by making, using, importing, selling, or offering for sale in the United States, or importing into the United

States, including within this judicial district, the Accused Products in violation of 35 U.S.C. § 271(a).

- 103. Atmos has been and is inducing infringement of the '601 Patent by actively and knowingly inducing others to make, use, sell, offer for sale, or import the Accused Products that embody or use the invention claimed in the '601 Patent, in violation of 35 U.S.C. § 271(b).
- 104. Atmos has been and is contributing to the infringement of the '601 Patent by selling or offering to sell the Accused Products, knowing them to be especially made or especially adapted for practicing the invention of the '601 Patent and not a staple article or commodity of commerce suitable for substantial non-infringing use, in violation of 35 U.S.C. § 271(c).
- 105. Atmos has been and is infringing, contributing to the infringement of, and inducing the infringement of the '601 Patent by making, using, importing, selling, or offering for sale in the United States, or importing into the United States, including within this judicial district, the Accused Products.
- 106. Atmos's infringement has been, and continues to be knowing, intentional, and willful. For example, despite being put on specific notice of the '601 Patent, Atmos has continued to infringe the '601 Patent. Furthermore, as set forth more fully above, Atmos and its employees have copied Pura's product designs, notwithstanding Pura's intellectual property rights.
- 107. Atmos's infringement of the '601 Patent has caused and will continue to cause Pura damages for which Pura is entitled to compensation pursuant to 35 U.S.C. § 284, including lost profits but in no event less than a reasonable royalty.

- 108. Atmos's acts of infringement of the '601 Patent have caused and will continue to cause Pura immediate and irreparable harm unless such infringing activities are enjoined by this Court pursuant to 35 U.S.C. § 283. Pura has no adequate remedy at law.
- 109. This case is exceptional and, therefore, Pura is entitled to an award of attorney fees pursuant to 35 U.S.C. § 285.
- 110. Atmos's willful infringement justifies enhancement of any and all damages up to three times pursuant to 35 U.S.C. § 284.

### THIRD CLAIM FOR RELIEF

(Breach of Contract (Knight Agreement) – Against Kristen Knight)

- 111. Pura incorporates by reference the allegations set forth in the preceding paragraphs as though fully set forth herein.
- 112. The Knight Agreement is a valid and enforceable contract between Pura and Ms. Knight.
- 113. Pura performed its obligations under the Knight Agreement by acting in accordance with the terms set forth therein.
- 114. Under the Knight Agreement, Ms. Knight expressly agreed to protect Pura's confidential information and refrain from using it for "any purpose other than the performance of Services" on Pura's behalf.
- 115. The Knight Agreement expressly prohibited Ms. Knight from (among other things):
  - a. Disclosing any of Pura's confidential information to third parties; and
  - b. Using Pura's confidential information for any purpose other than performing services for Pura.

- 116. The Knight Agreement also obligated Ms. Knight to return all confidential information and proprietary materials to Pura upon termination of the Knight Agreement.
- 117. On information and belief, Ms. Knight materially breached the Knight Agreement by (among other things):
  - a. Disclosing Pura's confidential information to Atmos; and
  - Using Pura's confidential information to develop products for Atmos that directly compete with Pura's products.
- 118. As a direct and proximate result of Ms. Knight's breaches of the Knight Agreement, Pura has suffered, and continues to suffer, damages, including without limitation lost market share, lost profits, and harm to its reputation and goodwill, in an amount to be determined at trial.

#### FOURTH CLAIM FOR RELIEF

(Misappropriation of Trade Secrets in Violation of the DTSA (18 U.S.C. § 1836) – Against All Defendants)

- 119. Pura incorporates by reference the allegations set forth in the preceding paragraphs as though fully set forth herein.
- 120. Pura has several trade secrets within the definition of 18 U.S.C. § 1839(3) that allow Pura to effectively operate its business and offer innovative products and services to consumers.
  - 121. These trade secrets include (among other things):
    - a. Confidential financial and customer data stored in Pura's Shopify platform, including purchase trends, demographic data, and revenue analytics, which provide a competitive edge in marketing and sales strategy;

- b. Information from Pura's Ambassador Program Database, including contact information for ambassadors, campaigns, and incentives, reflecting years of strategic relationship-building and targeted marketing investments; and
- c. Information regarding Pura's financial outlook and projections, marketing and growth strategies, customer data, and product developments.
- 122. Pura has taken reasonable measures to maintain the confidentiality of these plans, processes, designs, methods, lists, and techniques by (among other things):
  - Storing information on drives that have strict permission settings and allow access only to certain Pura employees;
  - b. Requiring two-factor authentication to access Pura's servers and systems;
  - c. Providing credentials for back-end access to accounts, like Shopify, only to employees with legitimate business needs for such information;
  - d. Notifying employees, independent contractors, and investors when they are working with Pura's confidential and proprietary information;
  - e. Requiring employees, independent contractors, and investors with access to the information to sign confidentiality or non-disclosure agreements; and
  - f. Restricting access to proprietary training materials to a limited group of individuals with a need to know.
- 123. Pura's trade secrets derive independent economic value, both actual and potential, from not being generally known to, and not be readily ascertainable by proper means by, another person who can obtain economic value from the disclosure or use of the information. Among other things, the trade secrets allow for Pura to maintain its competitive advantage in the

marketplace and promote the development of innovative products that address the needs and wants of consumers.

- 124. Pura's proprietary and trade secrets information enable the company to develop unique and high-quality fragrances that distinguish its products in the marketplace. Access to this information would provide a competitor with an unfair advantage by allowing them to replicate Pura's product offerings and marketing strategies without the time, cost, and expertise necessary to independently develop such innovations.
- 125. The Investor Individuals had access to Pura's confidential and trade secret information through their involvement with Pura's investors. On information and belief, the Investor Individuals disclosed this confidential and trade secret information to Atmos when they helped found or finance the company.
- 126. Ms. Knight acquired Pura's trade secrets while serving as an independent contractor and consultant for Pura. As alleged above, on information and belief, when Ms. Knight ended her independent contractor relationship with Pura, she took Pura's trade secrets with her and, in violation of her contractual and other legal duties to Pura, used and disclosed the trade secrets to Atmos for her own and Atmos's benefit.
- 127. On information and belief, Atmos acquired Pura's trade secrets from the Investor Individuals and Ms. Knight. Atmos knew, or had reason to know, that the information provided by the Investor Individuals and Ms. Knight constituted Pura's trade secrets and, on information and belief, encouraged or instructed the Investor Individuals and Ms. Knight to disclose such information. On information and belief, Atmos used the information provided by the Investor

Individuals and Ms. Knight to establish operations, develop or improve its product offerings and business systems, target customers, and build its brand.

- 128. On information and belief, Defendants continue to use Pura's trade secrets to develop Atmos's business and unfairly compete with Pura.
- 129. As a direct and proximate result of Defendants' misappropriation of its trade secrets, Pura has suffered, and continues to suffer, damages in an amount to be determined at trial.
- 130. Pura has also suffered and continues to suffer immediate and irreparable injury for which it has no adequate remedy at law. Pura is therefore entitled to an injunction prohibiting Defendants from disclosing and using Pura's trade secrets.
- 131. Further, Defendants' misappropriation and use of Pura's trade secrets is willful and malicious. Defendants were aware of the value of Pura's trade secrets and the harm it would cause Pura if they were misappropriated. Nevertheless, Defendants used the trade secrets to help develop Atmos's business and unfairly compete with Pura. Thus, Defendants' conduct is willful and malicious, and the Court may award Pura exemplary damages and attorney fees under 18 U.S.C. §§ 1836(b)(3)(C) and 1836(b)(3)(D).

# FIFTH CLAIM FOR RELIEF

(Misappropriation of Trade Secrets in Violation of the Utah's Uniform Trade Secrets Act (Utah Code §§ 13-24-1 et seq.) – Against All Defendants)

- 132. Pura incorporates by reference the allegations set forth in the preceding paragraphs as though fully set forth herein.
- 133. Pura has several trade secrets within the definition of 18 U.S. Utah Code § 13-24-2(4) that allow Pura to effectively operate its business and offer innovative products and services to consumers.
  - 134. These trade secrets include (among other things):
    - a. Confidential financial and customer data stored in Pura's Shopify platform, including purchase trends, demographic data, and revenue analytics, which provide a competitive edge in marketing and sales strategy;
    - b. Information from Pura's Ambassador Program Database, including contact information for ambassadors, campaigns, and incentives, reflecting years of strategic relationship-building and targeted marketing investments; and
    - c. Information regarding Pura's financial outlook and projections, marketing and growth strategies, customer data, and product developments.
- 135. Pura has taken reasonable measures to maintain the confidentiality of these plans, processes, designs, methods, lists, and techniques by (among other things):
  - Storing information on drives that have strict permission settings and allow access only to certain Pura employees;
  - b. Requiring two-factor authentication to access Pura's servers and systems;
  - c. Providing credentials for back-end access to accounts, like Shopify, only to

- employees with legitimate business needs for such information;
- d. Notifying employees, independent contractors, and investors when they are working with Pura's confidential and proprietary information;
- e. Requiring employees, independent contractors, and investors with access to the information to sign confidentiality or non-disclosure agreements; and
- f. Restricting access to proprietary training materials to a limited group of individuals with a need to know.
- 136. Pura's trade secrets derive independent economic value, both actual and potential, from not being generally known to, and not be readily ascertainable by proper means by, another person who can obtain economic value from the disclosure or use of the information. Among other things, the trade secrets allow for Pura to maintain its competitive advantage in the marketplace and promote the development of innovative products that address the needs and wants of consumers.
- 137. Pura's proprietary and trade secrets information enable the company to develop unique and high-quality fragrances that distinguish its products in the marketplace. Access to this information would provide a competitor with an unfair advantage by allowing them to replicate Pura's product offerings and marketing strategies without the time, cost, and expertise necessary to independently develop such innovations.
- 138. The Investor Individuals had access to Pura's confidential and trade secret information through their involvement with Pura's investors. On information and belief, the Investor Individuals disclosed this confidential and trade secret information to Atmos when they helped found or finance the company.

- 139. Ms. Knight acquired Pura's trade secrets while serving as an independent contractor and consultant for Pura. As alleged above, on information and belief, when Ms. Knight ended her independent contractor relationship with Pura, she took Pura's trade secrets with her and, in violation of her contractual and other legal duties to Pura, disclosed the trade secrets to Atmos for her own and Atmos's benefit.
- 140. On information and belief, Atmos acquired Pura's trade secrets from the Investor Individuals and Ms. Knight. Atmos knew, or had reason to know, that the information provided by the Investor Individuals and Ms. Knight constituted Pura's trade secrets and, on information and belief, encouraged or instructed the Investor Individuals and Ms. Knight to disclose such information. On information and belief, Atmos used the information provided by the Investor Individuals and Ms. Knight to establish operations, develop or improve its product offerings and business systems, target customers, and build its brand.
- 141. On information and belief, Defendants continue to use Pura's trade secrets to develop Atmos's business and unfairly compete with Pura.
- 142. As a direct and proximate result of Defendants' misappropriation of its trade secrets, Pura has suffered, and continues to suffer, damages in an amount to be determined at trial.
- 143. Pura has also suffered and continues to suffer immediate and irreparable injury for which it has no adequate remedy at law. Pura is therefore entitled to an injunction prohibiting Defendants from disclosing and using Pura's trade secrets.
- 144. Further, Defendants' misappropriation and use of Pura's trade secrets is willful and malicious. Defendants were aware of the value of Pura's trade secrets and the harm it would

cause Pura if they were misappropriated. Nevertheless, Defendants used the trade secrets to help develop Atmos's business and unfairly compete with Pura. Thus, Defendants' conduct is willful and malicious, and the Court may award Pura exemplary damages and attorney fees under Utah Code §§ 13-24-4 and 13-24-5.

## **JURY DEMAND**

145. Pura demands a jury trial on all issues triable by right of jury.

### PRAYER FOR RELIEF

WHEREFORE, Pura prays for judgment against Defendants as follows:

- A. On the First and Second Claim for Relief
  - 1. Adjudging that Atmos has infringed, actively induced infringement of, and contributorily infringed the '091 Patent and the '601 Patent, in violation of 35 U.S.C. § 271(a), (b), and (c);
  - 2. Granting an injunction permanently enjoining Atmos, its employees, agents, officers, directors, attorneys, successors, affiliates, subsidiaries, and assigns, and all of those in active concert and participation with any of the foregoing persons or entities from infringing, contributing to the infringement of, or inducing infringement of the '091 Patent and/or the '601 Patent;
  - 3. Ordering Atmos to account and pay damages adequate to compensate Pura for Atmos's infringement of the '091 Patent and '601 Patent, including pre-judgment and post-judgment interest and costs, pursuant to 35 U.S.C. § 284;

- 4. Ordering an accounting for any infringing sales not presented at trial and an award by the court of additional damages for any such infringing sales;
- 5. Ordering that the damages award be increased up to three times the actual amount assessed, pursuant to 35 U.S.C. § 284;
- 6. Declaring this case exceptional and awarding Pura its reasonable attorney fees, pursuant to 35 U.S.C. § 285; and
- 7. Awarding such other and further relief as this Court deems just and proper.
- B. On the Third Claim for Relief:
  - 1. For general compensatory damages in an amount to be determined at trial.
- C. On the Fourth and Fifth Claim for Relief:
  - For general compensatory, statutory, and exemplary damages in an amount to be determined at trial;
  - For an injunction prohibiting Defendants from further misappropriating
     Pura's trade secrets; and
  - 3. For an award of attorney fees and costs.
- D. On All Causes of Action:
  - 1. For an award of attorneys' fees and costs allowed by applicable law;
  - 2. For pre- and post-judgment interest as allowed by applicable law;
  - 3. For such other and further relief as this Court may deem appropriate under the circumstances.

DATED: December 20, 2024 FOLEY & LARDNER LLP

/s/ David L. Mortensen\_\_\_

David L. Mortensen Tanner B. Camp Michael A. Manookin Charles D. Morris

Attorneys for Plaintiff Pura Scents, Inc.